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SPARROWK LIVESTOCK

**We thank the Community
for the support of the exhibi-
tors of San Joaquin County.
Your generosity during this
2020 pandemic proves we
can adapt to change and
inspire our youth to do the
same.**



AGFEST ONLINE AUCTION

JUNE 12th 8:00 am

through

JUNE 14th 9:00 pm

[www. Stockshowauctions.com](http://www.Stockshowauctions.com)

AgFest website:

www.sanjoaquinagfest.org



If you have questions or issues signing up please contact:

agfestlvstck@gmail.com Jimmy 925-223-7521

agfestshow@gmail.com Chris 209-607-1157

Keep track of the Exhibitors you are looking to bid on

[illegible]

WE APPRECIATE YOUR CONTINUED SUPPORT

Lodi Farming	Phillips Farms	Sun Valley Express, LLC
Lodi Irrigation	Jed & Dana Phelps	Sundance Kids
Long Ranch	David & Dolores Pimentel	SunnyValley Smoked Meats, Inc
Louie The Plumber	Pin-High LLC	T & S West
Richard Low	Pine Creek Cattle	T6 Construction
Lowe Inc.	Platinum Insulation Inc.	John Talbot & Denise Negley
Adam Lucatello	Platinum Transport	Tanks Plumbing
Lucca Winery	Plug It Products	Taqueria La Mexicana (Tracy Blvd)
Lucky Jenny Inc	Nathan Pombo	Taylor Farms
Ludwig Ranch	Pombo Real Estate	Teichert Aggregates
Lundbom	Greg & Linda Pombo	Teranishi/Matsume DDS
Construction	Precision Irrigation Management	The Trailer Specialist
David Machado	Premier Sign Installations	Grant Thompson
Manuel Machado	Prima Frutta	John Thompson
Mako Farms	Prima Noce Packing	Thomsen Farms
Malizia Farms	Quaresma Dairy	Tiger Lines
Manuel & Jeannette	R & J Dondero Inc	Tire & Brake Fire/Bridgestone
Borges Dairy Inc	R&B Protective	Tokay Development
Heath & Sarah	Rabobank N.A.	Tom Mayo Const.
Marchand	Raley's	Tony Garcia Dairy
Anne Martin	Kelsey Ramos	Tony's Fine Foods
Mario Martinez	Randys Backhoe Service Inc	Top of the Hill Show Stock
Martins Bros	Joe Rebeiro	Toro
Mattos Equipment	Recology	Toro Irrigation
Transport LLC	Reece Spray Service	Jessica Torrano
Mayo Club Lambs	Richard A Morris Farms	Jennifer Towle
Kelly & Kurt	Rick Wessley	Tracy Grading & Paving
McKenzie	Riesenbeck Ranch	Tracy Mendonza
Paul Melo	Ripon Livestock Boosters	Tracy Signs Inc
Mettler Construction	Ripon Vet Hospital	Travaille & Phippen
Mid Valley Alarm	RJM Enterprises	Triangle L Farms
Chuck & Sandra Miller	Robert Lee & Assoc.	Triple J Dairy
Miramont Estate	Alvaro Rodriguez	Triple S Farming
Mohr-Fry Ranches	Rodriguez Family	Tuff Boy Leasing
Monarch Building Solution	Rose Orchards	Mike Turner
Morada Forklift	Chris Roso	Urenewed
Morada Nut	Teddy & Ali Rosztoczy	Joe Valente
Morelos Bros. Ag Services	RP Cattle Co	Mark Vallee
Paul & Carri Morino	Jolie Ruiz	Valley Pacific Petroleum
Mountain Valley Freight	Saenz Construction	Van Laar Farming Inc.
MRP Farms	Teri Samuel	Van Ruiten Farms
Muller Ranch	San Joaquin Sulphur Con Inc	Jake Van Ruiten
N&J Gatzman Farming	San Joaquin Valley Hay Growers	Vana Brothers
N&S Tractor	Sanguinetti Investments	Vana Farm
Navarra Family LLC	Sanquinetti Ranch	Bart & Mary Vink
New Solutions Medical Spa	SB Properties	Wagner Dairy LP
Norman Farms	Joe and Tracy Schallberger	Wagner Mechanical Inc.
Northern California Nail Com.	John Schallberger	Jeffery Warrior
Inc.	Schmiedt Family Farm	Don Ward
Mike Nunes	Andrew Schmierer	Steve Warren
Nutrien Ag Solutions Inc	SGM Livestock	Waterproofing Associates
O-G Packing & Cold Storage	Shoup Land Surveying	Watts Vineyards
Oak Farm Vineyards	Sierra Pacific Logistics Inc.	Weibel Family Winery
Pacific Ag Rentals	Monica Siguenza	West Coast Tank Lines
Pacific Agrilands Inc	Silva Brothers Dairy	Karen West
Pacific Seafood	Leroy Simonich	Wheelock, Leslie
Pacific Southwest Irrigation	Simplot Grower Solutions	Al Wiersma
Panized Street	SJ Frerichs & Son	Wilbur Ellis
Patriot Construction Inc	Anna Solari	Chuck Wilcox
Pelleagri & Son	Richard Staas	Wild Wine Farms
Perry & Son	Stanislaus Farm Supply/	Wine Country Farms
Joe and Brenda Perry	SJ Farm Bureau	Winters Farming
Peter Boysen Realty	Stephen Alegre Hay &	Anthony Wright
Petersen & Co Tyler Blagg	Machinery	Yerian Insurance Agency
Petersen & Co.	Stockton Truss	Young Farmers & Ranchers
Petrini Land Company	Ryan Streeter	Nona Lee Zolezzi
PGM Enterprise	Sullivan John Sullivan	

WE THANK OUR 2019 AUCTION BUYERS

2 Q Farming, Inc.	C5 Farms	Evolution Equipment	Tana Henderson DDS
4 J's Investigation Services	Cabebe Construction	Services Ind.	Kenny & Wendy
A & A Electric	California Nail Supply	F & M Bank - Lodi	Hoogendorn
A & B Koster	California Screen &	Balan Fallavena	Sarah Hopper
A.M. Stephens	Conveyor	Far West Safety	Sandra Huber
Acampo Machine Works	California Vein & Vascular	Faria Farms	I & M Vineyard
Ag West Inc	Institute	Justin Fatzner	I Q Farms
AgSeeds Limited/California	Calnotifier	FDB Holsteins & Jerseys	Ioppini Farms
Transplants	Sharon Caporusso	Adam & Jill Finton	Irrigation Design
Theresa Ahsmush	Eric Cardoza	Finton Farms	& Const.
AJ'S Landscape	Carli Hay Service	Fire Lake Jerseys	J & B Water
AK Livestock	Carpetland	Mary Jo Focha	Trucking
Alegre Cabinets	Chris and Elizabeth	Foppiano Ranch	J & J Hjelmstad Inc.
Alexandra Place LLC	Castello	Four B Farms, Inc.	Jahant Vineyards
All Industrial Electrical	Cattlemen's Livestock	Four R Farms	LLC
Supply	Market	Francis & Goldie	JaniTek Cleaning
Alvarez Farms Inc	Central Valley Rental	Hineman	Solutions
American AgCredit	Jim Chapin	Frank G. Silveria III Real	Januay Innovation
American Crane Rental	Chaves Dairy	Estate Service	JD General
American PileDriving	CID Management Inc	John Franzia	JDW Masonry
California	City Auto Center LLC	John Frederick	Jim Cook Trucking
Amistad Ranches	City Garage	Fuel Delivery Services	JM Dairy
Arnaudo Farms	Clements Buckaroos Inc.	Furry Vineyards	JMJ Trucking
Bachetti Hay Service	Conco West	G & M Gray	JMJ Trucking LLC
Bakken Law Firm	Conlin Farms	G & S Repairs	JMR Ranch
Adam Ballard	Cool Roofing Systems	G & V Farms	Joe Kroon Trucking
Ballard Brothers	Cordova Construction	G3 Enterprises	John Azevedo Ranch
Bank of Stockton	Costa Ag Company Inc	Mike Garliepp	John Bava & Sons
Bartelink Dairy	Country Builders	Garrett Family	John Dondero Farms
Bates Masonry	Construction	Gear Enterprises	John Henrick
BC Pombo Ranch	Cranston Vineyards	Gen 5 Roof Systems	Attorney at Law
Becky Harison Photography	Crop RX Insurance	Brian George	Jon Bogetti
Berchtold Farms	Services	Gianini Electrical Inc	Construction
June Betschart	CTC Cattle Company	Giglico Inc	Don Jones
Betschart, Julie	Cubiburu Livestock	Global Driving	Justin Cracraft
Ryan Bierdermann	Dave & Karen Cultera	Sonny&Jessalee Goehring	Backhoe Service
Big Valley Tractor	Ashley Cutter	Gold Digger Farming Inc	K & T Farms
Big W Sales	Dave Uecker Construction	Golden Acres Custom	K&M Farms
Biglieri Farms - Clements	Davenport Properties	Farming	Kautz Farms
Mike Bisio	Dean Ruiz Attorney at Law	Golden State Breeders	KDS Plumbing
Blagg Livestock	Degraff Ranch	Gookin Livestock	Kiser Plumbing Inc
Bob Hughes Truck Repair	DeJong Bros Inc	Gowan Seed Co	Kisst Dairy
Bockmon & Woody Elec.	Dell'Osso Family Farms	Mike Granlees	Kludt Oil
Bogetti Brothers	Delo Electric	Grape Grower Support	Ian Koetsier
C.J. Boone	Delta Carrier Logistics	Inc.	L5 Ranch
Borba Vineyards	LLC	Ronald & Cynthia Green	Lagorio Bros.
Ed Bracco	Delta Packing	Greg Ratto Farms	Cole Lauchland
Brash Media	Brandon Denninger	Grossi Fabrication Inc	Law Offices of
Brennan Cattle Co	Dennis Alegre Insurance	Grow West	Lawrence Knapp
Broccchini Farms	Desilva Gates Construction	Grower Direct Marketing	Frank Ladda
Brouwer Family Trust	Diba Ag	Fritz Grupe	Lees Feed &
Bruce's Tire Inc	Divine Salon & Spa	Guy Guibor	Western Store
Bruno Farms	Doc's Diet Inc	Gunsch Electric Inc	Les Schwab Tire
Mike & Kristen Buck	Dodson Farms	H & A Farms	-Escalon
Bel Korp Ag, LLC	Don Pedro Pump	Haggerty Construction	-Ripon
Blackmun Equipment	Donich Family	Haley Flying Service, Inc.	-Lodi
Blackwell Heating & Air	Mike Donich	Ann Hallaway	-Tracy
Blossom Vineyards	Doors Plus Inc.	Hamby Trucking Services	-Galt
Bobcat Central Inc	Double S Ranch	Heather Hamilton	-Manteca
Bruce & Norma Burlington	Dougherty CPA's Inc	Ron Hand	-Stockton
Burriss Backhoe	Dutra Farms Inc.	Hansen Bros Trucking	-Stkn - CharterWay
BW Bees Inc.	Eagle Bay Ranch	Jim & Stacie Hanson	Dario Leventini
C & A Navarra Ranches	Tanner Eaton	Harold W. Thompson	Lewallen Land &
Inc.	Ed Thoming & Sons, Inc.	INC.	Cattle
C & C Farms	Steve Ehlers	Brach Harris	Linden Lions Club
C & L Farms	El Dorado Drugs	Hawk Development	Kadeanne Linhares
C. Bogetti Farms	Harold Emmons	HB Construction	Doug & Sylvia Little
			Lodi Children's
			Clinic



The San Joaquin Junior Show and Auction Council, Inc. is pleased to announce that we have over 900 exhibitors signed up to showcase their live-stock and vocational projects at our 7th annual San Joaquin AgFest. This year has presented a host of serious challenges for Agfest as we have known it. So in order to meet those challenges in what has turned out to be a truly unique year, the 2020 AgFest Show and Auction will be offered in an online format. We recognize that putting on this youth show and sale wouldn't be possible without the generous support of our community of buyers and sponsors.

We would like to thank you for your continued support and hope that you will once again join us online Friday, June 1th at 9:00 am through Sunday, June 14th at 9:00 pm to participate in our junior vocational and livestock project auction to support a decades-old agriculture tradition that teaches our young people true lessons in time and capital investments.

All of the projects that will be sold through the STOCK SHOW AUCTION platform have gone through a virtual show, being judged and placed. To participate in the online auction, sign up as a bidder so you can log in and place bids between bids anytime between Friday and Sunday. All projects in the sale will be sold by the LOT. If you purchase an animal, you can choose CUSTOM (Processed/Cut and Wrapped for your freezer) or RE-SALE (the processor will resell the animal).

*Note: All Replacement Heifers are sold live with Pick Up/Drop Off arrangements to be made after the sale. See our website for the Replacement Heifer Sale Catalog. www.sanjoaquinagfest.org

REGISTER TO BID

You have registered with AgFest, now we need you to register and sign in to the www.stockshowauctions.com website the host of our **AgFest Online Auction**. There are some very unique options within this system that we hope you will find useful.

You can find easy Buyer Instruction on the Stock Show Auctions website, and note they will be upgrading so things may be a little different, but follow this process as it is SPECIFIC TO AGFEST ONLINE AUCTION:

- ◆ On their site, Login/Register at the top right corner - Continue with clicking Register
- ◆ Enter a USERNAME and PASSWORD of your choice. These are both case sensitive. WRITE THEM DOWN AS YOU ENTER THEM and keep them in a safe place.
- ◆ Enter Buyer First and Last Name
- ◆ Enter Email: **One email address cannot be used for more than one account.** Keep this in mind if you are creating business and personal bidder numbers. These email are important because this is how SSA will correspond with you during the bidding process.
- ◆ Enter Company name if applicable
- ◆ In the INTEREST IN drop down - select BIDDING & BUYING
- ◆ They are working on incorporating the LOCAL ID, which would be your AGFEST BUYER NUMBER; please add that, if it is there.
- ◆ Complete the rest of the form and click NEXT STEP. Read and Click I agree to the Terms at the bottom and Click Next.
- ◆ Click Log In in the center of the screen and enter your USERNAME and PASSWORD you just created.

Now you are ready to bid!

**Note you can complete this portion prior to bid day*



BREAKING EVEN

If you are wondering how you can best help these exhibitors have a year without a tremendous economic loss, consider the data below for our livestock projects. We surveyed our AgFest exhibitors to get an idea of what their time and capital investments are for this year and posted their data averages below. Keep in mind that these are just their expenses and not including the hours that they put into the project.

Break Even	Beef	Swine	Lambs	Goats	Replacement Heifer	Rabbits
Cost of Animal	2000	500	450	400	1350	25
Feed Cost	1500	395	150	150	550	30
Misc Expenses	395	115	100	100	215	50
Total Break-Even	\$3,995	\$1,005	\$700	\$650	\$2115	\$105
Average months owned and managed	9 mos	4 mos	4 mos	4 mos	6-9 mos	45 days

2020 FARM TO FORK SPONSORS

We regret having to cancel our Farm to Fork Dinner this year and thank those who continued sponsorship for our 2020 AgFest Event

SUPREME CHAMPION SPONSORS

5 Star Farm Management
American AgCredit
Port of Stockton

GRAND CHAMPION SPONSORS

Graham Farms
MLJ Environmental
Morada Produce
OG Packing/Grower Direct Marketing
Port of Stockton
Sundance Kids



OTHER WAYS TO SUPPORT

ADD-ON'S

The buyer can specify a dollar amount and it is ADDED ON to the total the exhibitor receives for the auction. This can be done on the SSA platform or on our website, under Auction ADD ONS. Enter the exhibitor(s) name and donation **print the form** and mail it to the below address with your check by June 30th Checks payable to: SJJSAC; Mail to: SJJSAC-Add-On's P.O. Box 30695, Stockton, CA 95213

This can be done anytime from June 12-June 30th.

(This will be subject to the 6% auction commission fee to the exhibitors.)

AGRICULTURAL EDUCATIONAL SCHOLARSHIPS

Make a donation to help sponsor the exhibitor's project with the Ag Ed Scholarship, and we will disburse the funds directly to them. This option can be used for Market Livestock, Breeding Livestock, Replacement Heifers, and Ag Mechanics Projects. The criteria for the exhibitor are:

- ⇒ Exhibitor must have entered and exhibited their project in 2020 AgFest*
- ⇒ Exhibitor has submitted the online application so we can verify their project.

This year you can go online through our website (<https://sanjoaquinagfest.org/agriculture-education-scholarship-donor-form/>) to complete the form, print it out and mail with one check payable to SJJSAC Ag Ed Scholarship Must be entered by June 30th. Send to:

SJJSAC
Ag Ed Scholarship
P.O. Box 30695
Stockton, CA 95213

*If the exhibitors project doesn't make weight, is not market ready, the exhibitor will still qualify.



BIDDING ONLINE

If you are not already signed in, sign in with your USERNAME & PASSWORD (be sure that there is not a space before you enter your username and password if you are having an issue signing on.)

- ♦ Click **AUCTION** in the top of your screen
- ♦ Select **AGFEST ONLINE AUCTION**
- ♦ *Familiarize yourself with the Buyer Terms and Conditions for the auction. Please note that these are specific to SSA which incorporates AgFest including placing bids & no bid retractions.*
- ♦ Note that **AGFEST ONLINE AUCTION** will be considered a **TERMINAL SALE** on all projects for the terms of this sale. All animals will be sold and become the property of another. All Market Animals will be Harvested. Replacement Heifers change ownership.
- ♦ You may search for exhibitors on Auction Items Search on the side of the screen. You are able to search by Specie, County, Exhibitors First or Last Name, City, FFA Chapter or 4H Club.
- ♦ You may also scroll through all exhibitors in the sale and add more exhibitors to your viewing page by selecting the drop down box or easily toggle through pages by clicking the arrow button.
- ♦ When you find the exhibitor you would like to support you may click on the photo, or VIEW LOT DETAILS to open up the lot.
- ♦ The exhibitor has created their own Bio and their photos to their specific information.
- ♦ Once you open up the lot, you may immediately make a bid in the **BID NOW** box. Simply type your bid into the box left of the **Bid Button**. Whatever number you place will be your bid. If you place \$1,000, that will be your bid, and the next bidder will need to bid greater than \$1,000. If someone else has already bid and the bid is \$1000, you will need to bid higher to become the Winning User. The platform does NOT use an auto bid feature, your bid will be what you enter here. You can always increase your bid if you are outbid. Click **BID**, a verification box will pop-up and if you are satisfied click **PLACE BID**. You have now contributed to the success of a hardworking Jr. Livestock Show exhibitor.



CUSTOM

Choosing the **CUSTOM** option, you will be charged the full value of your bid, plus the slaughter fee and the cut and wrap fee. Custom processed animals for Beef, Swine, Goats and Sheep may be sent to one of these fine establishments listed below for your custom cut and wrap options.

Harvest Fees: Beef: \$220.00 Goats \$48.00 Sheep \$45.00
Swine \$45.00 Rabbits \$15.00

RABBITS: Rabbits will be processed on June 19th and delivered to you by the exhibitor. The exhibitor will contact you for best delivery time.

AUSTIN MEAT SERVICE Ripon 559-4988

Beef & Hogs 1.05 lb.; Smoke/Cured \$1.35 lb. Lamb/Goat \$140.00
Flat Fee Sausage Seasoning \$15 per flavor

DAVE'S MEAT SERVICE Modesto 527-2861

Beef & Hogs 1.05 lb.; Smoke/Cured \$1.25 lb Lambs \$105.00 each
Goats \$95.00 each

HOUSE OF BEEF Oakdale 847-5991

Beef & Hogs 1.25 lb.; Smoke/Cured \$1.25 lb. Link Sausage \$3.99
lb. finished weight Lamb/Goat \$125.00 Minimum; Bone Shoulder/Leg or Grind add \$10 each Locker Rental \$25.00 per month

D & D MEAT CO. Jackson 530-277-1178

Beef & Hogs .95c lb.; Smoke/Cured \$95c lb.
Lamb/Goat \$85.00 Min.

CUSTOM PROCESSING NOTE:

AgFest will charge on your Invoice only for the Slaughter Fees. You will need to pay the Custom Cut & Wrap for those fees directly. It is the responsibility of the buyer to contact the locker plant with cut and wrap instructions. We appreciate our custom processors and we ask you to pick up your products as soon as they are processed so we may continue to offer this service. Please do not allow your purchase to wear out its welcome at the meat locker! The packing companies may consolidate deliveries to locker plants as they deem necessary.



AFTER THE SALE

DISQUALIFIED PROJECTS

On June 20/June 21 Swine, Goats, Sheep and Beef will be weighed and health inspected and evaluated for Market readiness, If any are disqualified for any reason, the buyer will be notified.

Should the project be disqualified the buyer will be notified and will not be billed for the said project. The exhibitor then may reach out for a private treaty sale. We are hoping we don't experience any of this as we know that our exhibitors are doing their best to raise quality animals.

REPLACEMENT HEIFERS

All of the Replacement Heifers that will go through the sale were Pregnancy and health checked on May 28th. The complete show catalog along with video will be available on our website www.sanjoaquinagfest.org Plans for delivery of the Replacement Heifer will take place after the sale. The exhibitor will need to have you sign the transfer of ownership document so that we can verify that you have received the Replacement Heifer.

RABBITS

The exhibitor will receive an email with the Buyer's name and contact information as provided through the bidder registration. The buyer will need sign the proof of delivery receipt after receiving the processed rabbit so AgFest can verify delivery of the rabbit.

VOCATIONAL PROJECTS

We are hoping to have some Vocational projects go through our sale this year. These can be woodworking, welding, individual and or group projects. We encourage the youth of San Joaquin to showcase their talents through these project. Vocational projects will be delivered by the Exhibitor after the sale is complete. Please sign the transfer of ownership documents that the exhibitor will have to verify that you receive the product.

Thank you once again for taking the time to review our Auction Catalog, if you still have questions please feel free to reach out to us.

agfestlvstck@gmail.com agfestshow@gmail.com



AGFEST TERMS AND PAYMENTS

PLACING A BID

Placing a bid is a binding contract between you and the Owner/Seller, and the bid cannot be retracted. Once a Bidder places a bid, and the bid is the high/winning bid, the Bidder will be obligated to buy the lot at the said price indicated. Placing a bid on this online auctions site, and winning, then not paying or the lot is illegal in most states, and criminal prosecution or civil litigation can result.

As a Bidder, you are responsible for any bids placed by you or a designated representative under your bidding number and password. The security of your Bidder information is your sole responsibility and the Bidder will be responsible for any and all bids placed under the assigned number. If you feel that your Bidder number or password have been compromised, notify the auctioneer immediately.

There are no bid retractions. ALL BIDS ARE NON-CANCELLABLE ONCE SUBMITTED. Should a lot be removed from the sale all bids and add-ons will be nullified.

PAYMENTS

AgFest does not issue checks to the exhibitors until after payment has been received. AgFest will mail out your statement following the Certified Weights and adjustments to the SSA invoice. Please use the return envelope to mail your payment back. To ensure timely payment to the exhibitors, we ask that buyers promptly make payments by June 30th. If a buyer is submitting for a company and would like us to email a copy for faster processing of the checks, we would be happy to do that.

CHECKS: Payable to SJSAC - mail to PO Box 30695, Stockton, CA 95213

ACH CHECK: If you want to submit an ACH Check please contact Chris at Agfestshow@gmail.com 209-607-1157 and she will be glad to make that happen for you. If you have been set up for an ACH - please email us when you are making payment so we can verify it, and don't reissue a statement to you.

CREDIT CARDS: We can accept Credit Cards with a 3% Credit Card Processing Fee added if paid by June 30th. Contact Chris at 209-607-1157. If she doesn't answer please leave a voice mail or text message and she will get back to you. All payments by Credit Card after June 30th will incur a 5% fee. (Note that AgFest is charge a 5% fee when we do not have the actual credit card in our possession for process.)

IN PERSON: We are hoping that we can find a location that you can come and pay for your charges on one day. If we are able to do that we will indicate on the Statement the day and times.

If you have any issues with your statement, please contact Chris at 209-607-1157 or agfestshow@gmail.com

RESALE

The **RESALE** option is used if you purchase an animal and do not want to have it custom processed; it gets sold back to the processor.

- ♦ Each species has a "resale" value. Those values will be posted on the auction website under *terms and conditions* the day of the sale. It is typically a value by the pound.
- ♦ Since we are selling by the lot/head, it might be a bit confusing this year. All animals in the sale have a weight, which was taken approximately on May 30th. Based on average daily gain, we anticipate an average daily gain on each specie as follows:

Beef 20 -50 lbs

Lamb 10-15 lbs

Goat 6 - 10 lbs

Swine 20 - 40 lbs
- ♦ All animals will be certified weighed the day they are dropped off and transported for harvest and this is the weight that will be recorded for your resale price.
- ♦ The Resale Value (C) x the Certified weight of the animal (B), will be subtracted from the Purchase Price (A) and the Buyer will pay the Balance (E).
- ♦ Following are examples: (*Note Resale price based on 2019 will change for 2020).

RESALE TABLE	BEEF	GOAT	SHEEP	SWINE
A Purchase Price	\$5,200.00	\$1,200.00	\$1,200.00	\$2,000.00
B Certified Weight	1300 lbs	80 lbs	130 lbs	230 lbs
C *Resale Price /lb	.90c	2.50	1.40	.52
D Resale Amount B x C	\$1,170.00	200.00	182.00	119.60
E Amount Bidder Pays A - D	\$4,030.00	\$1,000.00	\$1,018.00	\$1,770.00

Stock Show Auctions (SSA) will send you an invoice stating you are the winning bid. Based on your per lot/head price, we will adjust for the resale price and send you an AgFest statement to pay from (see "Conclusion of the Sale").



USEFUL TIPS FOR STOCK SHOW AUCTION PLATFORM

ADD-ON'S

If you just want to place an ADD-ON, you are able to do that as well. Click the **ADD-ON** button, and place any amount you would like to **ADD ON**. This will be a straight donation to their account. Add-ons will stay open for 48 hrs after the sale is complete.

MANAGE/EDIT YOUR ACCOUNT

Buyers can manage their accounts and keep up with their financial donations at any time by clicking **ACCOUNT** at the top right on the screen. Account information is easily edited. Keep up with lots you are watching and the add-ons you have already contributed by clicking the **INVOICE** tab.

CONCLUSION OF THE SALE

The sale will end Sunday, June 14th at 9:00 pm (Pacific Time). At the conclusion of the sale, Stock Show Auctions (SSA) will email you an invoice of your online purchases.

- ⇒ You will have until NOON, Monday June 15th to select CUSTOM OR RESALE. If you chose CUSTOM you will need to select the Cut & Wrap Processor that you wish to send your animal to for processing. See below Cut & Wrap on Custom Purchases.
- ⇒ AgFest will certify weights on animals on June 20th/21st when they are dropped off for transportation.
- ⇒ All Resale charges will be adjusted for Resale.
- ⇒ SSA is in the process of being able to add the Custom Harvesting prices to their invoice, otherwise AgFest will make those correction to your invoice.
- ⇒ **AgFest will mail out the Final Statement to you for payment.**
- ⇒ If you ONLY completed ADD ON Charges—you may pay AgFest from SSA Invoice or the option on the SSA Website for payment.

CUT & WRAP ON CUSTOM PURCHASES

Respond by Noon on June 15th - to SSA when they send you the invoice of your purchases. Select where you want to send your CUSTOM purchase for Cut & Wrap. Austen's Meat Service, D & D, Dave's Meat, D & D or House of Beef. Once you respond no changes can be made, please choose wisely.



GROUP BIDS SPLITTING INVOICES

At our AgFest Auction many times multiple buyers split projects. We can still handle this but it will be done after the bidding is completed. To help us in the office please follow these guidelines:

- For any Group or Special Circumstance invoicing, we ask that you contact agfestlvstck@gmail.com to keep us informed.
- If you know in advance that there are multiple buyers for one or more animals you can create an account for that Group, one person will register and under the Company Name we can create a Group Name. Once your account is established, send an email to agfestshow@gmail.com listing those who will be participating and your SSA Bidder Number. If you have your AgFest Bidder number as well, please indicate. Also indicate if known how the purchases will be split.
- If you don't know prior that there will be multiple buyers, but once bidding is complete have additional buyers that want to split the purchase, send an email to agfestlvstck@gmail.com with a copy of the SSA Invoice and list the buyers, addresses, emails and split %. Please note that if you purchase the project, it is ultimately your responsibility to make payment.
- If you are purchasing as a BOOSTER, create the account in the Booster names. Once your account is established—send an email to agfestshow@gmail.com listing those who you will be participating for and the SSA Bidder number. Once bidding is complete, send us the SSA Invoice and breakout those buyers.
- If you are purchasing Individually and/or for a Company, but only want to create one account to do so, please send an email after registering with SSA bidder number letting us know that you will be splitting invoices, and after the sale is complete, please send us a copy of the SSA Invoice with all changes on it on how to divide your Invoice.
- Note: Any purchase that is CUSTOM can only be split through our system equally. The buyers will have to work out the difference if this isn't how they want the processing charges.

