

2020

El Paso County

Junior Livestock Sale



BUYER

SALE CATALOG

Sale Manager Contact Information:

Patty Woodard – (719) 439-2010

Email: epcojrlivestocksalecommittee@gmail.com

Dear Valued Junior Livestock Sale Buyer,

The annual El Paso County Junior Livestock Sale, as with most things in 2020, will look different this year. While the circumstances may have presented a challenge, we are excited to welcome the El Paso County Junior Livestock Sale into the digital era. Together with online sale provider **StockShowAuctions.com**, the Sale offers online auction style bidding in conjunction with and simultaneous with a live auction.

The StockShowAuctions.com online platform extends the educational experience of the junior exhibitors by providing them with the opportunity to hone their photography, videography, creative writing, digital media, sales and marketing skills in efforts to generate buyer interest in their project.

Businesses and individuals wishing to support the exhibitors can do so in two ways; one is by bidding and purchasing the animal and the second is through “Add-Ons” in any amount. Details regarding the buying options are provided on the following pages.

In addition, phone or proxy bidding arrangements can be made by contacting the Sale Manager at the phone number or email listed on the front page of this catalog.

The live auction for bidding on and purchasing the animal will begin at 1:00 MST on Saturday, July 18, 2020 at the El Paso County Fair and Event Center, located at 366 10th Street, in Calhan, Colorado.

Due to capacity limitations, only registered buyers seeking to purchase an animal will be allowed access to the event. For those wishing to bid from the comfort of their home, the StockShowAuctions.com platform allows for bidding simulcast with the live auction. Buyers who purchase animals will be able to select whether they wish to resell the project or choose what custom meat processor they wish to use.

The information on the following pages will provide you with details regarding the livestock purchasing options, the payment terms, and custom meat processors.

Livestock projects teach responsibility, value of hard work, and a financial reward for their efforts, which many will use for next year’s project or to further their education after high school.

Although the circumstances of COVID-19 have resulted in disruptions and challenges, we are grateful for the opportunity to be able to host a live in person auction. The outpouring of support that is being shown for our 4-H and FFA youth is truly amazing and individuals like you are appreciated beyond words. There is no doubt we are on track to make the 2020 Junior Livestock Sale a successful event and we thank you for your continued support.

With Much Appreciation,

El Paso County Junior Livestock Sale Committee

WAYS TO PARTICIPATE IN THE EL PASO COUNTY JUNIOR LIVESTOCK SALE

The following information provides information regarding the Terms of the El Paso County Junior Livestock Sale and how you can support the 4-H and FFA Exhibitors.

Simulcast Auction Sale Date: Saturday, July 18, 2020 at 1:00 p.m. MST

Information regarding the Rabbit Offering in the 2020 Junior Livestock Sale:

RABBITS will be offered as a **PREMIUM ONLY** disposition. The market rabbit show had to be cancelled this year due to the detection in Colorado of Rabbit Hemorrhagic Disease Virus type 2 (RHDV- 2). While RHDV-2 does NOT affect humans or domestic species other than rabbits, it is highly contagious and lethal among rabbits. As a result, in order to allow our Rabbit Exhibitors to participate in the Junior Market Sale this year, the Sale format will be **PREMIUM ONLY**. No project will be offered or transfer ownership. The winning bid is a donation from the Buyer to the Exhibitor.

BEEF, SHEEP, SWINE, and POULTRY will be offered as **TERMINAL ONLY**. All animals will be offered for sale and will transfer ownership to the highest paying bidder. Winning Buyer designates one of the following two options:

1. RETAIN FOR YOUR OWN USE/CUSTOM HARVEST

Buyer obtains ownership of the purchased animal and pays the full bid price to the El Paso County Junior Livestock Sale Committee. Buyer selects a Custom Meat Processor and the animal is transported to the selected Custom Meat Processor by the Sale Committee. Only Custom Meat Processors on the predefined list included in the Sale Catalog are allowed. Buyer contacts the selected Custom Meat Processor on the Monday following the Sale and provides cutting instructions for the meat. The Buyer is responsible for paying the processing cost to the custom processor when the meat is picked up.

The example provided below is for illustration and estimation purposes only based on the purchase of a market beef.

FORMULA:

Buyer's Bid Price (Full Price)
(+) Processing Cost
(x) Carcass Weight
(=) Total Freezer Price to Buyer

EXAMPLE:

1,300 lb. Steer @ Bid Price of:	\$3,600
(+) Processing (\$.87/LB x 815 lbs. + Harvest Charge \$85):	<u>\$ 794</u>
(=) Total Freezer Price:	\$4,394

(Total cost of \$4,394 divided by Hanging Weight of 815 lbs. = \$5.39 per pound for all cuts of meat)

2. BUYBACK

The buyer is obligated to pay only for the difference between the market price and the full bid price (your bid). The Sale Committee will buy back the animal at market price. The buyer pays only the difference to the Sale Committee; **NO** other arrangements are necessary. The example provided below is for illustration and estimation purposes only:

FORMULA:

Buyer's Bid Price (Full Price)

(-) Buyback Amount (Market Price x Weight)

(=) Net Cost to Buyer

EXAMPLE:

1,300 lb. Steer @ Bid Price of:	\$3,600
(-) Buyback Amount (Market Price x Weight: 1,300 @ \$1.00)	<u>\$1,300</u>
(=) Net Cost to Buyer	\$2,300

ADD-ON OPTION – An additional way to participate

Add-ons are straight donations to the exhibitors and no purchase is necessary. The opportunity to participate as an Add-On contributor will be open from Saturday, July 18, 2020 at 1:00 p.m. until 7:00 p.m. Tuesday, July 21, 2020 on the StockShowAuctions.com online platform.

If you are unable to purchase an animal, the "Add-on" option offers an opportunity provide support to the exhibitors. If you choose this option, you can add a set dollar amount to a specific or multiple exhibitor's animal.

For the 2020 Junior Livestock Sale, it is highly recommended that Add-On contributions be conducted through the online sale platform at www.StockShowAuctions.com.

Add-On contributions can also be completed at the live auction by completing an "Add On" form obtained at the Buyer registration or settlement table. Please include tag number, exhibitor name, and Add On amount you wish to contribute.

TAX DEDUCTIBLE EXPENSE:

Buyer's bid amounts **over the market price** is a tax deductible expense in most cases.

TERMS OF SALE:

Payment for purchases can be made by personal/business check, cash, debit or credit card at any time during the sale or at the conclusion thereof. Buyers of multiple animals will be given a summary and a combined total of their purchases.

In addition, electronic invoices will be emailed at the conclusion of the Add-On portion of the Sale on Tuesday, July 21, 2020.

In order to promptly remit payments to our exhibitor, we appreciate payments within 24 hours of the Sale or receipt of the invoice. Any requests for other payment arrangements should be directed to Sale Manager, Patty Woodard at (719)439-2010 or email at epcojrlivestocksalecommittee@gmail.com.

MAKE CHECKS PAYABLE TO: El Paso County Livestock Sale Committee or EPCLSC.

**2020 EL PASO COUNTY FAIR
CUSTOM PROCESSOR INFORMATION**

BUYERS: PLEASE CALL your processors first thing **MONDAY MORNING** to make arrangements for your processing and pick-up of your sale purchase. Pricing listed is current as of July 9, 2020, but subject to change by processor.

BEAR CREEK MEAT PROCESSING – NO POULTRY OR RABBITS

1501 Arch St
Colorado Springs, CO 80904
Phone: 719-475-0291 Cell: 719-439-5226

Beef: \$0.78 per Pound. **Call for cut sheet**

****Harvest Charge:** \$85.00 at Zettlemoyers (Z's)

Hog: \$0.78 per lb.; Bacon, Ham, Sausage \$1.75/lb. on fresh weight before cure/smoke; Bulk fresh sausage \$2.50/lb. Beer Brat/Cheddar Brat \$4.50/lb.; Link sausage \$1.00/lb. extra

****Harvest Charge:** \$45.00 at Zettlemoyers (Z's)

Goat/Lamb: \$55.00 Minimum, Over 70lbs is \$0.78 per Pound. **Call for cut sheet**

****Harvest Charge:** \$45.00 at Zettlemoyers (Z's)

**** The Sale Committee will add the "Harvest Charge" to the bid price. You will then only pay the processing fee at the time the meat is picked up****

ELIZABETH LOCKER PLANT, INC - NO POULTRY OR RABBITS

366 Grant Street
Elizabeth, Colorado 80864
Phone: 303-646-4020 Fax: (303) 688-2240

Beef: Processing: \$.87/lb. hanging weight, double wrapped; Hamburger grinding \$.20/lb.
Tenderizing: \$.42/lb.; Patties: \$.70/lb.; Cube steak: \$.70/lb.; Cut and Packed in Quarters: \$.95/lb.
Harvest Charge: \$85.00 plus hide

Pork: Processing: \$.89/lb. hanging weight, double wrapped; Grinding: \$.20/lb.; Seasoned Sausage: \$.56/lb.;
Curing: \$1.05/lb.; Harvest Charge: \$55.00

Lamb/Goat: Processing-\$.89/lb. hanging weight, double wrapped. Grinding-\$.20/lb. Minimum Processing Fee of \$90 for lambs or goats. Harvest Charge: \$50.00.

JENSON'S BLUE RIBBON PROCESSING - NO LAMBS, GOATS, POULTRY OR RABBITS

208 East Santa Fe
Fowler, Colorado 81039
Phone: 719-263-4293

Beef: Processing-\$.95/lb. hanging weight, cut and wrapped; Vacuum Packed, additional \$.10/lb.; Cut and packed in Quarters .10/lb.; Patties: \$.60/lb. with a minimum of 10/lb

Ask us about our beef specialty sausages.

Harvest Charge: Hanging weight < 1,000 lbs = \$80; Hanging weight > 1,000 = \$150

Pork: Processing \$.95/lb. hanging weight, cut and wrapped or vacuum packed; Curing: \$.95/lb.;
Bulk sausage: \$.65/lb.; Link sausage: \$1.65/lb.; Patties \$1.20/lb.; Harvest Charge \$75.00

RANDY'S CUSTOM PROCESSING – NO BEEF, POULTRY OR RABBITS

15250 Ellicott Highway
Calhan, Colorado 80808
Phone: 719-491-9031

PORK: Processing: \$.75/lb. hanging weight, cut and wrapped; Curing: \$.90/lb.; Sausage: \$2.00/lb.
**Harvest Charge-\$45.00 at Zettlemoyers (Z's)

LAMB/GOAT: \$95.00 per head, cut and wrapped.
** Harvest Charge \$45.00 at Zettlemoyers (Z's)

**** The Sale Committee will add the "Harvest Charge" to the bid price. You will then only pay the processing fee at the time the meat is picked up****

SIMLA FROZEN FOOD LOCKER - ALL LIVESTOCK INCLUDING POULTRY AND RABBITS

101 Pueblo Ave, PO Box 187
Simla, Colorado 80835
Phone: 719-541-2360

BEEF: Processing: \$.89/lb. hanging weight, cut and vacuum wrapped; Tenderizing: no charge. Patties: \$.45/lb.; Stew or fajita meat: No extra charge; Harvest Charge \$85.00 + hide

PORK: Processing: \$.89/lb. hanging weight, cut and vacuum wrapped; Sausage: \$.65/lb.; Chorizo: \$1.20/lb.; Fresh Link Sausage \$1.50; Breakfast Link Sausage: \$2.35; Smoked Link Sausage: \$3.50/lb.; Curing and Smoking: \$1.00/lb. All curing is done at the plant. Bacon with a honey cure without sodium nitrate is available. Harvest Charge- \$40.00

LAMB/GOAT: \$88.00 per head, regardless of weight, cut and vacuum wrapped.

POULTRY: \$4.00 per head

TURKEYS: \$1.00/lb. dressed weight

WATERFOWL: \$12.00 per head

TED BAKER GAME PROCESSING AND CUSTOM CUTTING - NO POULTRY OR RABBITS

12505 Peyton Highway
Peyton, Colorado 80831
Phone: 719-502-5086/719-502-6246
www.tedbakermats.com- Cut sheets Available Online

BEEF: Processing: \$.80/lb. hanging weight, cut and wrapped; Patties \$1.00/lb.
**Harvest Charge- \$85.00 at Zettlemoyers (Z's)

PORK: Processing: \$.80/lb. hanging weight, cut and wrapped; Ham/Bacon curing: \$1.25/lb.
**Harvest Charge-\$45.00 at Zettlemoyers (Z's)

LAMB/GOAT: \$45.00 minimum per head or \$.80/lb. cut and wrapped.
**Harvest Charge- \$45.00 at Zettlemoyers (Z's)

**** The Sale Committee will add the "Harvest Charge" to the bid price. You will then only pay the processing fee at the time the meat is picked up****

2020 Century Club Members

Mike & Jan Bohart

Boyer Ranch – Dixie & Jason Boyer

Calhan Veterinary Clinic

Richard & Norma Carter

Herb & Shirley Eichman

Scott Fortney

Barbara Gieck

Gary & Georgieanna Glover

Dave & Carrie Guy

Martin & Jacque Harding

George & Christina Keller

John & Jan Keller

Albert & Lora Kobilan

KSA Financial & Tax Service – Karen Absher

Kunau Drilling

Randy & Tena McElvain

Harold & Jeannine Meinzer

Mountain Splendor Services – Dan & Sue Combs

Richard & Terri Parks

NAPA of Calhan

Pikes Peak Cattlewomen

P&P Cattle – Gary & Sydney Paul

John & Patrice Pieper

Prescott Ranches, LLC – Paul & Judy Redner

Ranchland News

Charles & Jeanne Reed

Tanner Cattle Co. – Dick, Sandra, & Nate Tanner

Chris & Leah Turner

Monty & Betty Whitney

Judy Whittemore

Woodard Limousin – Rodger & Patty Woodard

**2020 EL PASO COUNTY JUNIOR LIVESTOCK
SALE OF CHAMPIONS**

SALE ORDER	TAG #	EXHIBITOR NAME	EXHIBITOR #	COMMENT	WT.	BUYBACK	SALE PRICE
1	602	Adam Baca	27	Grand Champion Broiler Trio		15.00	
2	603	Cami Kranz	127	Reserve Champion Broiler Trio		15.00	
3	600	Taylor Kapphan	73	Grand Champion Fryer		15.00	
4	601	Taylor Kapphan	73	Reserve Champion Fryer		15.00	
5	608	Abigail Baca	25	Grand Champion Duck		5.00	
6	609	Evan Jaworski	37	Reserve Champion Duck		5.00	
7	604	Chloe Wheeler	15	Grand Champion Turkey		8.00	
8	605	Erek Sasse	90	Reserve Champion Turkey		8.00	
9	606	Ann Sasse	60	Grand Champion Goose		8.00	
10	607	Ann Sasse	60	Reserve Champion Goose		8.00	
11	449	Cooper Spurlock	8	Grand Champion Swine	234	84.24	
12	433	Wyatt Chamblin	5	Reserve Champion Swine	235	84.60	
13	233	Lexi Vrabec	230	Grand Champion Sheep	129	193.50	
14	201	Brett Green	6	Reserve Champion Sheep	132	198.00	
15	101	Danielle Kasselder	149	Grand Champion Beef	1238	1,238.00	
16	140	Natalie Parks	66	Reserve Champion Beef	1505	1,505.00	
17	329	Madeline Unruh	144	Grand Champion Goat	82	225.50	
18	303	Ashton Stephens	188	Reserve Champion Goat	77	211.75	

PREMIUM SALE OF RABBITS

19	700	Arilynn Johnson	250				
20	701	Ashlyn Ludwig	251				
21	702	Miguel Cantu	252				
22	703	Marissa Ochoa	253				
23	704	Rossalyn Ruggiero	254				

ROUND 1 - POULTRY

24	611	Liam Dolan	99			15.00	
25	616	Madison Kragel	172			15.00	
26	623	Jillian Shell	228			15.00	
27	610	Jennifer Dekker	72			5.00	
28	614	Erin Jaworski	36			8.00	

ROUND 1 - MARKET SWINE

29	402	Bryce Zeiger	110		243	87.48	
30	420	Bjorn Webber	150		266	95.76	
31	428	Alia Kapphan	71		291	104.76	
32	431	Henry Shell	29		225	81.00	
33	411	Rebecca Kragel	173		239	86.04	
34	447	Tara Evans	97		247	88.92	
35	435	Justin Fader	170		250	90.00	
36	424	Staci Geiger	104		259	93.24	
37	444	Keygon Frihauf	76		263	94.68	

SALE ORDER	TAG #	EXHIBITOR NAME	EXHIBITOR #	COMMENT	WT.	BUYBACK	SALE PRICE
ROUND 1 - MARKET SHEEP							
38	218	Holland Buchanan	51		100	150.00	
39	209	Courtney Scott	129		121	181.50	
40	225	Nicholas Spurlock	21		173	259.50	
ROUND 1 - MARKET BEEF							
41	132	Brayden Glover	152		1090	1,090.00	
42	120	Kaden Lair	139		1200	1,200.00	
43	106	Leah Anderson	95		1309	1,309.00	
44	141	Beau Ullom	143		1384	1,384.00	
45	131	Trey Shell	226		1080	1,080.00	
ROUND 1 - MARKET GOAT							
46	318	Sage Gittings	241		51	140.25	
47	319	Kaylie Zeiger	111		90	247.50	
48	314	Garrett Rubin	11		94	258.50	
49	336	Annabella Moore	128		108	297.00	
50	331	Lora Bailey	134		71	195.25	
51	345	Katrina Ludwig	13		94	258.50	
52	310	Cheyenne Ettleman	32		58	159.50	
ROUND 2 - POULTRY							
53	617	Toby Kragel Jr.	132			15.00	
54	621	Allison Shell	225			15.00	
55	612	Jordyn Gramsch	48			5.00	
56	613	Kaleb Gramsch	46			5.00	
ROUND 2 - MARKET SWINE							
57	441	John Turner	148		269	96.84	
58	440	Luke Turner	147		283	101.88	
59	456	Trevor Rubin	12		235	84.60	
60	467	Brett King	142		244	87.84	
61	463	McCarthy Sullivan	206		251	90.36	
62	417	Carmen Stafford	33		260	93.60	
63	426	Isaiah Mayes	105		266	95.76	
64	436	Cody Fader	169		279	100.44	
65	414	Mason Wristen	166		225	81.00	
ROUND 2 - MARKET SHEEP							
66	219	Hadley Buchanan	50		135	202.50	
67	214	Mesa Niehus	184		154	231.00	
68	220	Koleten Carpenter	18		125	187.50	
69	205	Cameron Livingston	197		138	207.00	

SALE ORDER	TAG #	EXHIBITOR NAME	EXHIBITOR #	COMMENT	WT.	BUYBACK	SALE PRICE
ROUND 2 - MARKET BEEF							
70	108	Lane Anderson	96		1421	1,421.00	
71	130	Bodie Glover	151		1304	1,304.00	
72	139	Wyatt Crippen	223		1397	1,397.00	
73	136	Meaghan Orcutt	164		1231	1,231.00	
74	115	Joshua Yoder	92		1366	1,366.00	
ROUND 2 - MARKET GOAT							
75	316	Lacey Chisman	86		59	162.25	
76	305	Alaina Dolan	98		93	255.75	
77	324	Logan Bellerdine	35		100	275.00	
78	308	Carly Carneal	208		59	162.25	
79	358	Hallee Lopez	118		66	181.50	
80	339	Tyler Gregg	22		101	277.75	
ROUND 3 - POULTRY							
81	618	Cami Kranz	127			15.00	
82	619	Ann Sasse	60			5.00	
83	620	Ann Sasse	60			5.00	
84	615	Evan Jaworski	37			8.00	
ROUND 3 - MARKET SWINE							
85	466	Marshall Crippen	222		245	88.20	
86	419	Shea Savage	156		257	92.52	
87	452	Bethany Baca	26		277	99.72	
88	468	Jaron Marsh	201		230	82.80	
89	439	AJ Roethler	124		245	88.20	
90	471	Kamden Fields	113		253	91.08	
91	421	Trinity Mayes	106		258	92.88	
92	453	Abigail Baca	25		225	81.00	
ROUND 3 - MARKET SHEEP							
93	215	Zane Niehus	182		112	168.00	
94	206	Caeden Livingston	196		116	174.00	
95	212	Brock Niehus	183		134	201.00	
ROUND 3 - MARKET BEEF							
96	138	Ayden Orcutt	163		1197	1,197.00	
97	109	Rance Marsh	200		1274	1,274.00	
98	134	Taylor Kapphan	73		1396	1,396.00	
99	112	Brett Green	6		1276	1,276.00	
ROUND 3 - MARKET GOAT							
100	333	Riley Spurlock	9		79	217.25	
101	311	Cody Nall	116		74	203.50	
102	349	Adam Baca	27		62	170.50	
103	354	Lexi Vrabec	230		65	178.75	
104	338	Taylor Kapphan	73		67	184.25	
105	341	Chloe Wheeler	15		72	198.00	